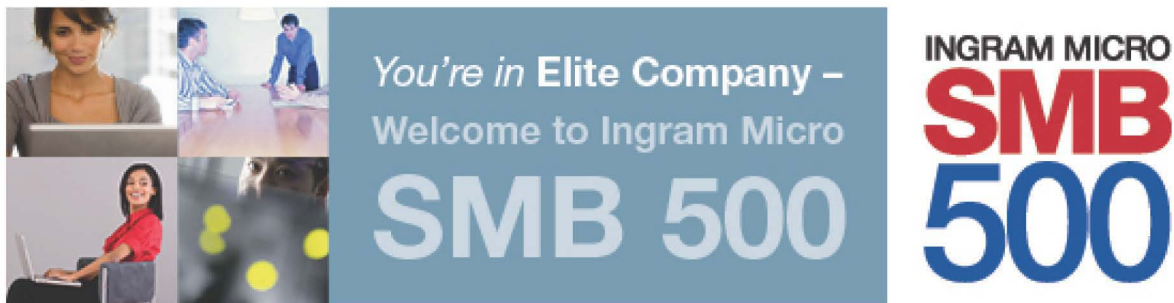


September 2012



Dear NATHAN,

During the SMB Invitational, Ingram Micro announced and spotlighted its inaugural SMB 500 list. Generated by Ingram Micro's Business Intelligence Center, our SMB sales team and The 2112 Group, this annual list recognizes and ranks the top 500 fastest growing Ingram Micro SMB channel partners in the U.S. And the great news? Your company made the list.

So what does being a member of the SMB 500 mean to you? Let me assure you the SMB 500 is more than just another annual listing. The SMB 500 is being positioned as a benchmark for the IT industry at large.

Not only will you be able to market your company as part of this prestigious list, but the aggregated success of this group will serve as a barometer for identifying top trends, business needs and best practices, as well as define the traits of a successful SMB channel partner. Ingram Micro and The 2112 Group will generate market reports – much like you'd see from IT analysts – that leverage the feedback and statistical success of this group to guide the industry at large and further drive awareness for the SMB 500.

Should you have any immediate questions, feel free to reach out to me or a member of my team. We'll be sending along a press release template for your use, as well as a formal certificate and 2012 SMB 500 logo that can be marketed on your website and in other collateral.

As always, thank you for your ongoing support and partnership.

Kirk Robinson
Vice President and General Manager
Commercial Markets
Ingram Micro U.S.